



## STERLING INTEGRATION SOLUTION FOR ONBOARDING TRADING PARTNERS



### THE CLIENT

The customer is a world's largest technology distributor.



### BUSINESS NEED

The customer was experiencing problems in onboarding trading partners and effective tracking of orders. Some of the challenges were:

- ⦿ Lengthy onboarding times for trading community partners
- ⦿ No specific or unique tracking system for customer orders
- ⦿ No support of different protocols
- ⦿ Manual processes for a set or group of partners
- ⦿ Address complex formats of trading partners
- ⦿ No synchronization between internal application interfaces



### TECHNOLOGY USED

- ⦿ Environment: IBM B2B Sterling Integrator, IFS Applications
- ⦿ Database: Oracle 11g



### SOLUTION DELIVERED

ALLEN Calsoft Labs' solution comprised the following activities viz,

- ⦿ Creation of reusable frameworks and processes to simplify onboarding of trading partners
- ⦿ EDI Map Development
- ⦿ Setup and Maintenance of Trading Partners
- ⦿ Development of components like transaction specific maps
- ⦿ Business Process Development
- ⦿ Testing & Production Support



### BUSINESS BENEFITS

- ⦿ Considerably shortened timelines for onboarding new customers
- ⦿ Reduced cycle time of the entire supply chain process
- ⦿ Shortened order fulfillment cycle times
- ⦿ Enhanced corporate agility by providing aligned & actionable insights to decision makers
- ⦿ Empower business owners to take actions through integrated and powerful end-user applications

### ABOUT ALLEN CALSOFT LABS

ALLEN Calsoft Labs is a next gen digital transformation, enterprise IT and product engineering services provider. The company enables clients innovate, integrate, and transform their business by leveraging disruptive technologies like mobility, big data, analytics, cloud, IoT and software-defined networking (SDN/NFV). ALLEN Calsoft Labs provides concept to market offerings for industry verticals like education, healthcare, networking & telecom, hi-tech, ISV and retail. Headquartered in Bangalore, India, the company has offices in US, Europe and Singapore. ALLEN Calsoft Labs is a part of ALLEN group, a leader in technology consulting and engineering services.

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